

GBO

georgebaisson&obed

**TAX
AUDIT
ADVISORY**

PROFILE



we are
passionate
about
working with
you... we
will deliver
exceptional value
to your
business

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GBO CHARTERED ACCOUNTANTS

Welcome to GBO Chartered Accountants. We thank you for taking your time to have a look at our profile. A business relationship with you is very important to us and, as such, we are interested and eager to establish the right relationship with you.

GBO Chartered Accountants is an audit and consultancy firm, registered in Zambia under the Business Names Act and the Zambia Institute of Chartered Accountants (ZICA), since 2003.

With over 19 years' experience of operating in Zambia, we provide Audit, Tax and Advisory services. We deliver a globally consistent set of multidisciplinary finance and accounting skills and capabilities based on deep industry knowledge



A TEAM OF INNOVATIVE AND BOUNDLESS THINKING INDIVIDUALS



Our industry specialisation helps our professional staff to develop a rich understanding of clients' businesses, acquire insights, skills and resources required to address industry specific issues and opportunities.

Our structure allows us to bring to our clients a wide range of professional services in the most efficient and effective manner. Our business model, common tools and methodologies, people, and our shared values allow us to work with our clients seamlessly across Zambia and beyond.

“Our industry specialization helps to develop a rich understanding of the clients' businesses...”

MISSION

OUR MISSION

To provide our clients - our business partners - with personalised services of the highest quality, capable of adding value to their businesses.



OUR VISION

VISION

To be the leading provider of Audit, Tax and Advisory services in the world by consistently providing unparalleled user-targeted services to our clients worldwide.

VALUES

OUR GUIDING VALUES

At the core of all our dealings with our esteemed clients, are the following values:

INTERGRITY

We conduct ourselves in an ethical manner at all times



EXCELLENCE

We are fully committed to our clients and work in an efficient and diligent manner at all times.



PROFESSIONALISM

We exercise our intellectual abilities to the maximum in developing solutions that are practical and effective.



CONFIDENTIALITY

We ensure that any privileged information that comes our way is not divulged to third parties.



HONESTY

Being truthful and guarding our clients' interests at all times.



WHAT MAKES US DIFFERENT

Our approach is Listen, Think, Consult and Act.

Listen

We listen to the client to understand their goals, how they meet such goals, their business processes and the issues they face.

Think

We think about the context of the client: their circumstances, what they do, how they do it, how they relate to their environment and how they are performing.

Consult

We consult among ourselves and with the available expertise, to develop a service whose content and processes best fit the needs of the client.

Act

We act to deliver services, drawing on the best methods, skills and experience, by combining technical expertise and excellence with sensitive client handling.



Every client is important to us! At GBO Chartered Accountants, we pay close attention to the details of your business and work closely with you to identify challenges, devise solutions and explore new opportunities for you to expand your business and realise its full potential.

Regardless of the size and type of your business, our experienced partners and consultants will deal personally with you and manage your assignment from inception to completion, and beyond.

“...we pay close attention to the details of your business and work closely with you to identify challenges...”



OUR RANGE OF SERVICES

GBO recognizes that a comprehensive range of skills, expertise and experience are what make all the difference in the success of your business. That is why we offer a range of services that will provide for all your business needs under three (3) core areas of expertise:

01

AUDIT SERVICES

GBO upholds the highest standards of integrity. GBO audit teams are supported with substantial resources and appropriate technology. Our audit services include:

- **Financial Statement Audits and Reviews**

02

ADVISORY SERVICES

GBO's advisory professionals aim to help clients mitigate risk, improve performance and create value. We boast of an advisory team with professional capabilities, industry insight and local knowledge. Our advisory services include amongst others:

- **Performance and Technology:**
 - Business Performance Services; and
 - IT Advisory.
- **Risk and Compliance:**
 - Financial Risk Management;
 - Forensic Audits; and
 - Internal Audit, Risk and Compliance Services.
- **Transactions and Restructuring:**
 - Corporate Finance;
 - Business Restructuring; and
 - Transaction Services.

03

TAX SERVICES

GBO's tax services are designed to reflect client needs. We work with clients to achieve effective tax compliance, manage tax risks and control associated costs. Our tax services include:

- **Corporate and Individual Tax**
- **Transfer Pricing**
- **Tax Planning**
- **VAT Agents, Reverse VAT, VAT Refunds, etc.**

WHY CHOOSE GBO?

We are fully committed to providing you with unparalleled high quality professional services, which will exceed your expectations. Key to what we do is **innovative thinking**.

We are keen to ensure that we undertake assignments in such a way that we provide services to our clients that significantly contribute to improved business performance. To this end, GBO Chartered Accountants has developed guiding principles that will guarantee consistent and professional execution of assignments.

Some of these principles are:

- Understanding the clients' business requirements.
- Analyzing the environment in which the client operates and identifying risks.
- Developing a work plan for the execution of any assignment to ensure that deadlines are met and any anticipated delays are quickly brought to the attention of the client.
- Developing and maintaining effective communication with clients and within the firm to ensure all are fully aware of their expectations.
- On a regular basis, requesting clients either orally or in writing to provide feedback on GBO Chartered Accountants' performance.
- Charging competitive and affordable fees that reflect the level of staff and skills employed and the value of service provided, and at the same time considered fair by our clients.



“We have a deep understanding of their business and accounting systems, technologies, processes, internal controls and, most importantly, their solutions”

WHO WE SERVE

GBO has vast expertise in serving various organisations in different sectors as can be seen from a ‘snapshot’ of our client portfolio below. The issues they face are diverse, complex and constantly evolve. We match the size and complexity of the organisation with a service delivery model that harnesses the strength of our own resources. We then deploy our best people and technologies so that clients can benefit from solutions that are tailored to their needs. We, as a result of our involvement with these clients, have developed an in-depth understanding of organisations like yours. We have a deep understanding of their accounting systems, operation issues, and most importantly their solutions.

Higher Education Sector	Non-profit	Others

OUR LEADERSHIP



01

Bernard M Kaminsa (FZICA, FCCA)
Managing Partner

Bernard M Kaminsa is a fellow of the Association of Chartered Certified Accountants (ACCA) of the UK and of the Zambia Institute of Chartered Accountants (ZICA).

Bernard holds a practicing certificate from ZICA. He is also a holder of the full ACCA qualification obtained from Emile Woolf College in the United Kingdom and the Zambia Diploma in Accountancy obtained from Evelyn Hone College in Zambia. Bernard, who is Managing Partner and Chief Executive Officer at GBO, has over twenty-seven years' experience in accounting and auditing obtained in the financial services sector, manufacturing, and in public practice. Bernard is also the Compliance Partner for the firm, in charge of quality control policies and procedures.

He has held many senior management positions in various organisations including Zambia National Commercial Bank (ZANACO), where he held the position of General Manager - Accounting & Finance. Bernard also worked at Dalal Naik & Phiri (now PKF Chartered Accountants) where he was Audit Manager and at Dukon Paints Limited where he was Finance Manager.



02

Victor Mweene (FZICA, FCCA, B. Acc)
Associate Partner

Victor holds a Bachelor of Accountancy Degree from The Copperbelt University and a Diploma from the International Partnership Programme gained from his previous employers. He is a fellow of the Zambia Institute of Chartered Accountants (ZICA) and of the Association of Chartered Certified Accountants (ACCA). His experience spans over 30 years spent both in industry and public practice rising to Partner/Director. His experience is wide and diverse, ranging from business consultancy to auditing.

Victor has also carried out consultancy work in Tanzania, Angola and the Democratic Republic of Congo (DRC). His training has been in Zambia and the UK (London) and has attended work-related seminars/conferences and workshops in the USA, South Africa, Zimbabwe and Kenya.



OUR LEADERSHIP Continued.



03

Bernard Kaminsa, Jr. (FZICA)
Partner, Technical

Bernard is a seasoned chartered accountant and a fellow of the Zambia Institute of Chartered Accountants (ZICA). He holds a practicing certificate from ZICA.

Bernard has over eleven years of broad and extensive experience in both private and public sectors, including serving clients like TAZARA, RTSA, Mulungushi University, BSI Steel, Caritas Zambia, CSPP, JCTR and many more.

He started his career in 2010 shortly after graduating from ZCAS and has steadily risen through the ranks at GBO.





THE ZAMBIA INSTITUTE OF CHARTERED ACCOUNTANTS

ESTABLISHED UNDER THE ACCOUNTANTS ACT, 1982

FIRM REGISTRATION CERTIFICATE

This is to certify that

GEORGE BAISON & OBED

.....
complied with the Accountants Act, 2008, Section 24 (1) of the Institute and
is hereby registered as a Firm of Chartered Accountants



Certificate No:
FR0035/09

REPUBLIC OF ZAMBIA



THE REGISTRATION OF BUSINESS NAMES ACT
(Cap. 389 of the Laws of Zambia)

CERTIFICATE OF REGISTRATION

I HEREBY CERTIFY that:

GEORGE BAISON AND OBED CHARTERED ACCOUNTANTS

this 5th day of February 20 03 have (has) been

duly registered pursuant to and in accordance with the provisions of the Registration of Business

Names Act, and the Regulation made thereunder, and have (has) been entered under the

Number 107551 in the index of Registration.

Given under my hand at LUSAKA

this 5th day of February 20 03



B. K. Mwalongo
B. K. Mwalongo

Assistant Registrar

LOOKING TO THE FUTURE:

The experience acquired in providing Audit, Tax and Advisory services to various organisations in Zambia and abroad puts us in a privileged position regarding the comprehension of the necessities of assignments.

We will assemble an outstanding team for your assignment, consisting of professionals with the appropriate skills and experience. We choose members of a team with a view to creating an innovative, flexible and multi-disciplinary team that is quality-conscious and places a great emphasis on value addition.

We very much look forward to doing business with you.

Talk to us:

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